

**Audit of the Competitive Solicitations Process
(For Projects Funded by the One-Percent Sales Tax)**

August 27, 2018

Report #2018-10



MISSION STATEMENT

The School Board of Palm Beach County is committed to providing a world class education with excellence and equity to empower each student to reach his or her highest potential with the most effective staff to foster the knowledge, skills, and ethics required for responsible citizenship and productive careers.

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(For Projects Funded by the One-Percent Sales Tax)**

EXECUTIVE SUMMARY

Pursuant to the *Office of Inspector General 2017-2018 Work Plan*, we have audited the competitive solicitation and award process for 6 (six) selected projects funded by the one-percent local sales tax. The referendum for the tax was passed on November 8, 2016. The audit objective was to evaluate District compliance with State Statutes, State Board of Education Rules, and School Board Policies, procedures, and guidelines that promote competition, transparency, and accountability in solicitation, selection, and award of contracts.

The audit produced the following conclusions:

1. Solicitation and Award Process Compliant with 12 Key Attributes Required by Chapter 287.055 F.S., Section 119.0701 F.S., Florida Administrative Code 6A-1.012, SREF (Sect 4), School Board Policy 6.14, and the Purchasing Manual.

We reviewed six contract awards funded with local sales tax proceeds, and evaluated the competitive solicitation and award processes followed. We found the solicitation and award processes for the six contracts were substantially in compliance with 12 key attributes required by *Chapter 287.055 F.S., Section 119.0701 F.S., Florida Administrative Code 6A-1.012, SREF (Sect 4), School Board Policy 6.14*, and the *Purchasing Manual*. These 12 attributes included:

- Adequate public notice/advertisement of solicitation;
- Proposals requested from three or more sources;
- Bid tabulations supported the contract award; and
- Participation of Minority Women Business Enterprises (M/WBE) or Small Business Enterprises (SBE).

Please see the complete list of the 12 attributes tested on pages 6-7.

2. Unbalanced-Bid Noted in One Invitation to Bid (ITB)

Review of the awarded contract for chain link fencing (Bid# 17C-50W), revealed unusually low prices for many bid items. The vendor's proposal includes 152 different types of fencing/hardware. We noted 43 (or 28%) of the 152 items were significantly under quoted at \$1.00 per unit.

As a result of many units unusually under-quoted, the overall total price of the vendor's proposal will not be as low as presented, especially when the \$1.00 unit items are not ordered by the School District. This unsound practice undermines the competitive solicitation process and will not result in the lowest overall cost to the District. If this practice is known to the vendor community, it would most likely discourage other legitimate vendors from submitting competing bids; thereby, undermining the competitive solicitation process. This was confirmed by three vendors who did not submit bids because of the under-quoted prices by the one vendor. The most recent ITB for fencing resulted in only the one vendor submitting a bid, which included unusually low priced quotes for 28% of the items, and that vendor was awarded the contract.

Also, we noted the ITB stated the need for a primary and a secondary vendor, but Purchasing awarded the contract to the one vendor rather than re-advertising the bid to ensure a secondary vendor was available to meet the fencing needs of the District.

Unusually low bid prices (i.e. \$1.00 per unit for fencing) is an unbalanced bid and should further be evaluated in-depth by staff before contracts are awarded.

Management's Response: Staff has been reminded of the procedures to follow if they encounter a bid that they believe is materially unbalanced. Vendors found to be offering a materially unbalanced bid may be rejected. (Please see page 20.)

3. Evaluation Committee Meetings Not Properly Noticed

On November 1 and 2, 2017, the Evaluation Committee Meetings for ITN 18C-010J – Underwriting Services were held without providing reasonable public notice as required by Florida Statue 286.011, the *Sunshine Law*. The November 1, 2017 Evaluation Committee meeting was not noticed; and approximately a one-hour notice was provided in advance of the November 2 meeting. The *Sunshine Law* requires the public to receive “reasonable notice of all such meetings.”

Management's Response: Purchasing agrees with the recommendation and will remind and emphasize to all departmental staff that evaluation committee meetings must be noticed in advance and that this must be reasonable. (Please see page 21.)



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MEMORANDUM

TO: Honorable Chair and Members of the School Board
Donald E. Fennoy II, Ed.D., Superintendent
Chair and Members of the Audit Committee

FROM: Lung Chiu, CPA, Inspector General

DATE: August 27, 2018

SUBJECT: Audit of the Competitive Solicitations Process for Projects Funded by the One-Percent Sales Tax

PURPOSE AND AUTHORITY

Pursuant to the *Office of Inspector General 2017-2018 Work Plan*, we have audited the competitive solicitation and award process for six (6) selected projects funded by the Local Government Infrastructure Surtax (LGIS) of one Percent (1%) (sales tax)¹. The referendum for the sales tax was passed on November 8, 2016.

The audit objective was to determine whether the competitive solicitation and award process for the six (6) selected projects funded by the one-percent Local Government Infrastructure Surtax (LGIS) were in compliance with relevant Florida Statutes, State Board of Education Rules, and School Board Policies, administrative rules, and guidelines that promote competition, transparency, and accountability in solicitation, selection, and award of contracts.

SCOPE AND METHODOLOGY

This audit was conducted in accordance with *Generally Accepted Government Auditing Standards*. Those standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objective.

¹ The one-cent sales tax referendum was passed by voters on November 8, 2016. Fifty (50%) of the proceeds are distributed to School Board of Palm Beach County, 30% distributed to Palm Beach County, and 20% to Municipalities within the County. An estimated \$1.345 billion will be received by the School District over the next 10 years.

The audit covered the period from January 1, 2017, through April 30, 2018, and included interviewing staff and reviewing:

- Relevant State Statutes, rules, and requirements including *Chapter 287.055 F.S.* (Consultants Competitive Negotiations Act), *Florida Administrative Code 6A-1.012*, and *State Requirements for Educational Facilities (SREF)*;
- *School Board Policies* 6.14 and 6.143 and department procedures;
- Files for the six (6) selected competitive solicitations.

The OIG examined the contract award process for the six selected projects, including bid requests, advertised competitive solicitations, bids/proposals, and contract awards. We also attended ten (10) Evaluation Committee Meetings and two (2) negotiation/informal resolution meetings.

Draft audit findings were sent to the Purchasing Department for review and comments. Management responses are included in the Appendix. We appreciate the courtesy and cooperation extended to us by District staff during the audit. The final draft report was presented to the Audit Committee at its August 27, 2018 meeting.

BACKGROUND

Local Government Infrastructure Surtax (LGIS)

On November 8th, 2016, a one percent (1%) *Local Government Infrastructure Surtax (LGIS)* Referendum was approved by voters, and the School District receives 50% of the proceeds. The surtax is expected to generate approximately \$1.345 billion in revenue to the School District over the next 10 years. Monthly payments of the surtax proceeds are made to the School District directly by the Florida Department of Revenue from the Discretionary Surtax Clearing Trust fund. Sales tax proceeds are used to fund the projects listed on the Facility Condition Assessment (FCA), which was approved by the School Board during its September 7, 2016 meeting.

The Facility Condition Assessment (FCA) identifies the District's needs such as;

- New schools (4 new schools) and Replacement/Re-Modernization of schools
- Deferred maintenance (HVAC, fencings, roofs, etc.)
- Furniture and Equipment
- Security
- School buses and other vehicles
- Classroom Technology and IT Infrastructure

The School Board has designated the District's Purchasing Department as the official purchasing agent for the School District. *School Board Policy 6.14* governs the procurement of commodities and contractual services through the use of competitive solicitations, as required by law or as determined to be in the best interest of the District. According to the Policy,

The goal of this Policy is to assist School Board members and School District of Palm Beach County employees in protecting the integrity of the contract award and procurement process, inspiring public confidence in the process used to acquire commodities and contractual services, and promoting fair, open, and non-discriminatory competition in a manner that protects the School District's assets and ensures that the School District receives the maximum value and quality when expending public dollars for a public purpose.

General Purchasing Unit

The General Purchasing Unit is responsible for the solicitation and purchasing of non-construction goods and services. According to **Chapter 15** of the **Purchasing Manual**, competitive sealed bids are required for purchases estimated to be in excess of \$50,000. In general, the competitive sealed bid process includes the following elements:

1. Issuance of a written bid;
2. Public notice of the invitation by posting it on *www.demandstar.com*, a third-party website utilized by the District to advertise solicitations and electronically manage the bid/proposal process. Certain bids may be advertised in the Palm Beach Post or additional advertisement venues for exposure;
3. Public opening at the date and time advertised and announcement of all bids received;
4. Open evaluation of bids based upon the requirements set forth in the bid; and,
5. Award of contracts.

District competitive solicitations includes three different procurement processes: a) Invitation to Bid (ITB), b) Invitation to Negotiate (ITN), or c) Request for Proposals (RFP).

- (a) **Invitation to Bid (ITB)** – *Florida Administrative Code 6A-1.012, (1)(b), Purchasing Policies defines an ITB as “a written solicitation for competitive sealed bids. The invitation to bid is used when the district school board is capable of specifically defining the scope of work for which a contractual service is required or when the district school board is capable of establishing precise specifications defining the actual commodity or group of commodities required. A written solicitation includes a solicitation that is publicly posted.”*

As required by District Policy 6.14 (5)(a.ii.), ITB's, “shall be requested from three (3) or more sources for commodities and contractual services when requisitioning any item or group of similar items exceeding the amount established in Rule 6A-1.012(7), Florida Administrative Code... the School Board or its authorized designee shall accept the lowest bid from a responsive and responsible bidder meeting all specifications, terms, and conditions published in the ITB.” The current amount established in Rule 6A-1.012(7), Florida Administrative Code, is \$50,000.

- (b) **Invitation to Negotiate (ITN)** – *Florida Administrative Code 6A-1.012, (1)(c), defines an ITN as “a written solicitation for competitive sealed replies to select one or more vendors with which to commence negotiations for the procurement of commodities or contractual services. The invitation to negotiate is used when the district school board determines that*

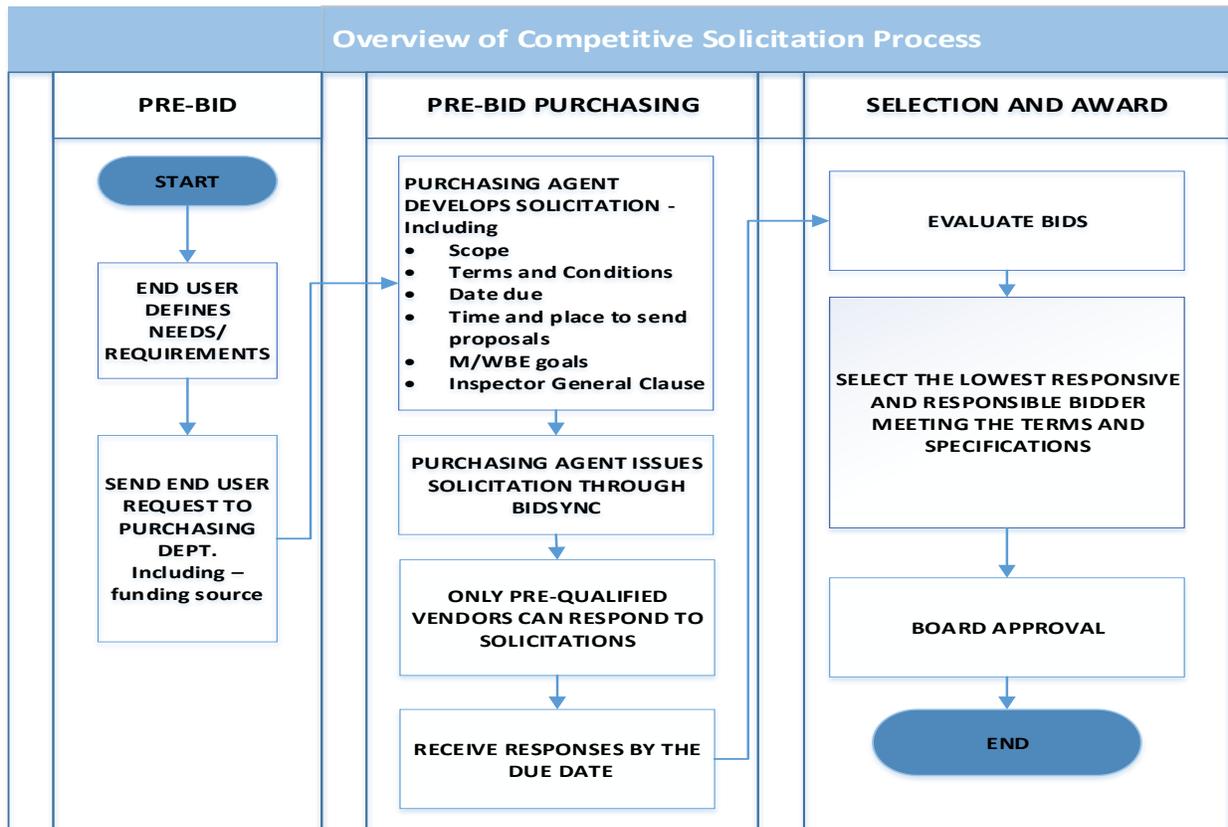
negotiations may be necessary for it to receive the best value. A written solicitation includes a solicitation that is publicly posted.”

As required by District Policy 6.14 (5)(a.iii.), “When procurement for commodities and contractual services exceeding the amount established in Rule 6A-1.012(7), Florida Administrative Code, is not practicable by an ITB or an RFP, the Superintendent or his/her designee may solicit competitive sealed replies to determine the best method for achieving specific goals or solving a particular problem and select one or more vendors with which the School Board’s authorized designee may negotiate a contract in order to receive the best value based upon objective factors that may include, but are not limited to, price, quality, design, and workmanship.”

- (c) **Request for Proposal (RFP)** – *Florida Administrative Code 6A-1.012, (1)(e), defines a RFP as “a written solicitation for competitive sealed proposals. The request for proposals is used when it is not practicable for the district school board to specifically define the scope of work for which the commodity, group of commodities, or contractual service is required and when the district school board is requesting that a responsible vendor propose a commodity, group of commodities, or contractual service to meet the specifications of the solicitation document. A written solicitation includes a solicitation that is publicly posted.”*

As required by District Policy 6.14 (5)(a.i.), “the School Board or its authorized designee may award to one or more responsive, responsible Proposers in accordance with the selection criteria published in the Request for Proposals.”

The chart below is an overview of the competitive solicitations process.



Source: School Board Policy 6.14, Purchasing Procedures, Purchasing Department

Construction Purchasing Unit

The Construction Purchasing Unit provides all contractual services required for major construction projects, including new construction, modifications, and modernizations when the estimated project cost is \$300,000 or more. **Section 1013.45, F.S.** provides that school boards may use any of the following procedures to construct new facilities or add to existing ones: competitive bids, design-build pursuant to **Sec. 287.055, F.S.**, a construction management process, or a program management process.

Pursuant to *Section 255.103, Florida Statutes, construction management or program management entities,*

governmental entity may select a construction management entity, pursuant to the process provided by s. 287.055, which is to be responsible for construction project scheduling and coordination in both preconstruction and construction phases and generally responsible for the successful, timely, and economical completion of the construction project.

For construction contracts involving professional services such as architectural, engineering, landscape architectural, or surveying and mapping services, the District is required to competitively procure the professional services under *Section 287.055, Florida Statutes - Consultants' Competitive Negotiation Act (CCNA)*.

Other functions of the Construction Purchasing Unit include ensuring all documents, processes and contract awards are in accordance with Florida Statutes, School Board Policies, and regulations, from establishment of project scope, initial advertisement, through issuing the Notice to Proceed (NTP) to the selected contractors.

CONCLUSIONS

The audit produced the following conclusions:

1. Solicitation and Award Process Compliant with 12 Key Attributes Required by *Chapter 287.055 F.S., Section 119.0701 F.S., Florida Administrative Code 6A-1.012, SREF (Sect 4), School Board Policy 6.14, and the Purchasing Manual.*

We examined six sample contract awards funded by the *Local Government Infrastructure Surtax (LGIS)* proceeds, and evaluated compliance in the competitive solicitation and award process.

Bids Selected for OIG Review

	Bid No.	Title	Contract Value	Method of Procurement
1	17C-63R	Palm Beach Lakes High School (1851-7101) Waterproof/Exterior Painting	\$278,900	ITB
2	17C-17T	HVAC Preventive Maintenance and Repairs	\$1,500,000	ITB
3	17C-19T	Paving and Drainage (5 vendors)	\$5,000,000	ITB
4	17C-020W	Program Management Support Services	\$26,400,000	RFP
5	17C-50W	Installation and Repair of Chain Link Fencing	\$3,000,000	ITB
6	17-76M	Roofing- Cunningham (1831-7101) /Canal Point and W. Riviera ES (1401-7101)	\$1,461,640	ITB
		Total Value of Sampled Contracts	\$37,640,540	

There are a number of purchasing related requirements within *Chapter 287.055 F.S., Section 119.0701 F.S., Florida Administrative Code 6A-1.012, SREF (Sect 4), School Board Policy 6.14, and the Purchasing Manual*. We selected and tested 12 attributes for compliance. These 12 attributes include:

1. Adequate supporting documentation of bid criteria requested by user-department and developed by Purchasing;
2. Statements of Financial Interest Forms signed by Purchasing Agents;
3. Related procurement documents reviewed and approved by the Legal Department;

4. Participation of Minority Women Business Enterprises (M/WBE) or Small Business Enterprises (SBE);
5. Adequate public notice on *www.demandstar.com*, advertisement in the Palm Beach Post, or other advertisement venues;
6. Solicitations include the response due date, cutoff time, and date of the Evaluation Committee Meeting;
7. Proposals be requested from three (3) or more sources for commodities and contractual services exceeding \$50,000;
8. Bids containing the Inspector General Clause to allow OIG immediate unrestrictive access to all project records;
9. Bids contain the Records Retention Clause to obtain and retain public records;
10. Conflict of Interest forms signed by the Evaluation Committee members;
11. Award of contract to vendor supported by bid tabulations; and
12. Protests, (if any), handled in compliance with Board Policy.

Our examination concluded that the solicitation and award process for the six selected procurements was compliant with the above attributes required by relevant state laws, School Board Policies, and purchasing procedures.

2. Unbalanced-Bid Noted in One ITB

\$1.00 a Unit Quoted for 43 (28%) of the 152 Items

The awarded proposal for chain link fencing (Bid# 17C-50W) included significant disparity in bid prices, and unusually low prices quoted for many items. The vendor's proposal includes 152 different types of fencing/hardware. We noted 43 (or 28%) of the 152 items were quoted at \$1.00 per unit. The unit prices for these 43 items, with a total "estimated quantity" of 295 units, are significantly under-priced compared to the market price. For many of the fences/hardware that was bid at \$1.00/unit, other bidders competing in the prior 2012 bid (Bid # 12C-31K) quoted prices that ranged from hundreds of dollars per unit, up to \$3,528 per unit.

In one instance, the vendor quoted a 4'x 4' wide fence for \$100 per unit, while quoting a larger 10'x 4' wide fence for only \$1.00 per unit. The OIG contacted two local vendors for quotes on the 10'x 4' wide fence, and received a quote of \$200.00 - \$400.00 per unit. In another instance, the vendor's prior 2012 bid (Bid# 12C-31K) quoted \$1.50 per unit for both a 4' high gate and 6' high gate, but these same gates are quoted at \$1,200 and \$1,250, respectively, on the vendor's current bid. (Please see Exhibit 1 for Bid # 17C-50W Summary).

As indicated by the purchasing agent, some of the unit prices were compared to pricing received by a comparable school district. The purchasing agent concluded that the pricing was consistent with the industry average. However, the agent's analysis only compared three (or 2%) of the 152 items, and none of those three selected items were among the \$1.00 bid items.

Section G of **ITB - 17C-50W** states:

“Contract will be awarded to the lowest bid from a responsive, responsible bidder after adjustments have been made for all preferences that may be applicable. Award will be based on the total cost provided for Section I..., and Section II ...collectively.”

Unusually low bid prices (i.e. \$1.00 per unit for fencing) should be further examined by staff before contracts are awarded. With unusually low prices quoted for some units, the overall total price of a vendor’s proposal will not result in the lowest total cost to the District, especially if no nominally priced units are ordered. Further, unreasonably low bids on certain items gives bidders an unfair advantage against their competitors. If this practice is known to the vendor community, it would most likely discourage other legitimate vendors from submitting competing bids; thereby, undermining the competitive solicitation process. We contacted four vendors who reviewed the Invitation to Bid (17C-50W) but did not submit bids. We learned that other vendors are aware that their pricing cannot be competitive with the current vendor, and those vendors did not submit bids because of the current vendor’s under-quoted (unbalanced) bidding practice. Furthermore, the School District is sending mixed signals to the potential vendors who would like to submit a bid but are discouraged by Purchasing’s unsound practice. It should be noted that the most recent ITB for fencing resulted in only the one vendor submitting a bid, which included unusually low priced quotes for 28% of the items, and that vendor was awarded the contract.

It should also be noted that the language from the ITB stating the need for a primary and a secondary vendor. **Section G** of **ITB - 17C-50W** states:

Awards shall be made to a primary and secondary vendor for Sections I and II collectively. If the primary vendor cannot fulfill the needs of the District, the District representative will contact the secondary vendor.

A bid could either be mathematically unbalanced or materially unbalanced. "A bid is mathematically unbalanced if the bid is structured on the basis of nominal prices for some work and inflated prices for other work."² "A bid is materially unbalanced if there is a reasonable doubt that award to the bidder submitting the mathematically unbalanced bid will result in the lowest ultimate cost to the Government."³

In *Anderson Columbia Co. v. Florida Department of Transportation, DOAH Case No. 99-0740BID (May 7, 1999)*, the administrative law judge found state agencies should use a two-step analysis to determine whether they should reject a bid as being unbalanced. First, the agency must determine that the bid is mathematically unbalanced (i.e., if the price offered is significantly different from the approximate actual cost of the item). Secondly, the agency must determine if the bid is materially unbalanced.

² Matter of: Howell Construction, Comp. Gen. B-225766, April 30, 1987

³ Matter of: Crown Laundry and Dry Cleaners, Comp. Gen. B-208795.2, April 22, 1983

RECOMMENDATIONS:

To ensure all commodities are competitively procured at the lowest possible price to the District, Purchasing should have considered re-advertising the bid to ensure a secondary vendor was available to meet the fencing needs of the District.

Purchasing should develop procedures and controls to detect and prevent unbalanced bidding. Most importantly,

1. Staff should adequately scrutinize unit prices for reasonableness, and ensure all items are needed by the District.
2. Staff should establish a process to determine whether a bid is materially unbalanced (whether a mathematically unbalanced bid will ultimately result in the lowest cost to the District).
3. Materially unbalanced bids should be deemed non-responsive and rejected.
4. Purchasing Department should explicitly indicate in the solicitation that materially unbalanced bids would be rejected.

Management's Response: *As a result of this finding, the appearance of a materially unbalanced bid, staff has been reminded of the procedures to follow if they encounter a bid that they believe is materially unbalanced, as listed below. Vendors found to be offering a materially unbalanced bid may be rejected.*

Materially Unbalanced Responses: Bids shown to be materially unbalanced may be rejected as nonresponsive. To identify mathematically unbalanced items within a response the District will:

Compare costs proposed by the offeror for individual cost elements with:

- A. *Previous cost estimates from the offeror, if applicable*
- B. *Comparison of cost from other offerors for the same or similar items to determine if the unit bid prices are in reasonable conformance with other bids.*
- C. *Independent cost estimates by District staff*
- D. *Forecasts of planned expenditures to determine what effect will an unbalanced bid item have on the total contract amount.*

In this specific instance, the evaluation of the pricing was weighted based on historical quantities of the various fencing components that are purchased annually. Estimates in quantities were made when the bid was initially developed from Maintenance and Plant Operations, so as to ensure the majority of fencing items, the District would require, would be reflected on the bid, (See attached Exhibit "A" from the vendor's current bid). The Purchasing Agent compared the previous bid 12C-31K from the March, 2012, (See attached Exhibit "B") and found the pricing relatively comparable. Since the prices were weighted and the bid was awarded to overall lowest total cost, it was Management's opinion that rejecting the vendor's bid would not have been in the Board's best financial interest since the goal was to get the lowest overall price. Given that the fencing components that were priced at \$1.00 were of such low quantities, it was concluded that it had no material impact on the overall weighted pricing.

Items that were quoted at \$1.00 from the awarded vendor, Gomez and Son Fencing are required to be sold to the School District at the price of \$1.00, and are not allowed any changes to the price that they submitted as their bid price. Therefore, since the vendor is contractually obligated to provide those items at the quoted price, to the extent that the vendor underbid the actual cost, the savings actually accrues to the Board in the form of a cost savings.

In addition, the Purchasing Agent contacted other fencing companies to inquire as to why they did not respond to the bid. One company confirmed they felt they could not compete base on the pricing Gomez and Son Fencing offered on the previous bid, and the other firm failed to be able to respond timely. In addition, Gomez and Son Fencing did not ask for a price increase during the five (5) year term of the previous bid and the total cost of the new bid compared to the previous bid reflected a 15% increase overall for a new five (5) year term.

Gomez and Son Fence is a turnkey operation from fabrication through installation, and due to the incumbent’s overall excellent service to the District Purchasing did not pursue re-advertising the bid for a secondary vendor.

(Please see page 20.)

3. Evaluation Committee Meetings Not Properly Noticed

On October 31, 2017, an Evaluation Committee, consisting of three District staff and a member of the Finance Committee⁴, convened a meeting and reviewed 15 responsive submissions from proposers (vendors) for ITN 18C-010J – Underwriting Services. At the conclusion of this meeting, seven firms were selected (short-listed) and staff were scheduled to negotiate with the seven short-listed firms the following day (November 1, 2017) as specified in the Invitation to Negotiate. However, the November 1 and 2 evaluations Committee meetings were abruptly reconvened, without advanced notice to proposers, the media, and the general public, etc. Below is a list of the evaluation committee and negotiation meetings held by Purchasing.

Date	Time	Meeting Type	OIG Comments
10/31/17	9:00 AM	Evaluation Meeting	Seven firms were short-listed for award. Public Notice of this meeting date provided with the publication of the ITN.
11/1/17	9:00 AM	Evaluation Meeting	Committee Meeting was re-convened, selecting an additional firm, increasing the firms from seven to eight. No public notice was made of the meeting.
11/1/17	9:15 AM	Negotiation Meetings	Negotiations with the original seven selected firms (as specified in the ITN.)
11/2/17	10:00 AM	Negotiation Meeting	Negotiations with the additional (8 th) vendor selected the previous day.

⁴The Finance Committee member was selected and designated by the School Board’s Finance Committee.

11/2/17	3:00 PM	Evaluation Meeting Scheduled, Meeting was eventually Cancelled @ 3:00 P.M.	Meeting scheduled without public notice.
11/2/17	4:30 PM	Evaluation Meeting	The number of selected firms was expanded to 10. Meeting posted on School Board Calendar approximately one hour prior to the meeting time; thus, not properly noticed to the public.

The above November 1 and 2, 2017 Evaluation Meetings were not properly noticed, not timely noticed, and did not comply with Florida’s 2017 open meeting laws. The Sunshine Law requires the public to receive “reasonable notice of all such meetings.” Also, **Section 286.011, F.S.**, provides that the penalty for violating the Sunshine Law is to undo any business conducted in a meeting that should have been public. Specifically, it states, “*no resolution, rule, or formal action shall be considered binding except as taken or made at such meeting.*”

Public policy should provide a right of access to government as required by the Florida Sunshine Law.⁵ Florida’s constitutional and statutory provisions providing for open government make it clear that the public is entitled to notice of when and where a governmental meeting is to be held, and that when held, such meetings are to be conducted openly. The opportunity for the public to observe the decision-making process does not become less with public procurement. Florida law affords members of the public, as well as proposers, the opportunity to attend meetings relative to a solicitation process and award decision, so as to observe the entire decision making process and not simply to observe the ceremonial final decision, as the Board’s approval of the recommended vendor.

RECOMMENDATION:

The Purchasing Department should ensure all vendor/consultant Evaluation Committee Meetings comply with Florida Sunshine Law by providing reasonable public notice for the meetings.

Management’s Response: Purchasing agrees with the recommendation and will remind and emphasize to all departmental staff that evaluation committee meetings must be noticed in advance and that this must be reasonable.

(Please see page 21.)

– End of Report –

⁵ FLA. CONST., art. I, s. 24(b); Section 286.011, F.S.

Exhibit 1

Bid Summary Document for Bid # 17C-50W

SECTION 1 GALVANIZED CHAIN LINK FENCE				
DESCRIPTION - LINE POST WITH CAPS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1A.	100	4 feet	\$7.00	\$700.00
1B.	300	6 feet	\$7.00	\$2,100.00
1C.	100	8 feet	\$10.00	\$1,000.00
1D.	10	10 feet	\$15.00	\$150.00
DESCRIPTION - CORNER TERMINAL OR PULL POST WITH CAPS & FITTINGS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1E.	100	4 feet	\$35.00	\$3,500.00
1F.	200	6 feet	\$110.00	\$22,000.00
1G.	10	8 feet	\$85.00	\$850.00
1H.	10	10 feet	\$85.00	\$850.00
DESCRIPTION - BRACE ASSEMBLY				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1I.	10	4 feet	\$1.00	\$10.00
1J.	200	6 feet	\$8.00	\$1,600.00
1K.	100	8 feet	\$4.00	\$400.00
1L.	10	10 feet	\$4.00	\$40.00
DESCRIPTION - FENCING INCLUDING TOP RAIL TENSION WIRE, TIES, ETC.				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1M.	500	4 feet	\$7.00	\$3,500.00
1N.	3000	6 feet	\$11.85	\$35,550.00
1O.	10	8 feet	\$14.00	\$140.00
1P.	10	10 feet	\$14.00	\$140.00
DESCRIPTION - REMOVAL/RE-INSTALL OF FENCE FABRIC AND LEGALLY DISPOSE OF OLD MATERIAL				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1Q.	10	4 feet	\$4.00	\$40.00
1R.	4000	6 feet	\$4.50	\$18,000.00
1S.	500	8 feet	\$5.50	\$2,750.00
1T.	10	10 feet	\$7.00	\$70.00

Exhibit 1

Bid Summary Document for Bid # 17C-50W

DESCRIPTION – REMOVAL OF FENCE POSTS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1U.	10	4 feet	\$1.00	\$10.00
1V.	100	6 feet	\$1.00	\$100.00
1W.	10	8 feet	\$1.00	\$10.00
1X.	10	10 feet	\$1.00	\$10.00
DESCRIPTION – GROUNDING OF FENCE, PER FLORIDA POWER AND LIGHT SPECIFICATIONS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1Y.	5	4 feet	\$5.00	\$25.00
1Z.	5	6 feet	\$15.00	\$75.00
1AA.	5	8 feet	\$15.00	\$75.00
1BB.	5	10 feet	\$5.00	\$25.00
DESCRIPTION – BOTTOM RAIL				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1CC.	10	4 feet	\$2.50	\$25.00
1DD.	100	6 feet	\$2.00	\$200.00
1EE.	10	8 feet	\$2.50	\$25.00
1FF.	10	10 feet	\$2.50	\$25.00
DESCRIPTION – REMOVAL OF FENCE, COMPLETE				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1GG.	10	4 feet	\$1.50	\$15.00
1HH.	100	6 feet	\$2.00	\$200.00
1II.	10	8 feet	\$1.00	\$10.00
1JJ.	10	10 feet	\$1.00	\$10.00

Exhibit 1

Bid Summary Document for Bid # 17C-50W

GALVANIZED GATING				
GALVANIZED GATING 4 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1KK.	10	SINGLE GATE 4' WIDE	\$100.00	\$1,000.00
1LL.	1	DOUBLE GATE 8' WIDE	\$150.00	\$150.00
1MM.	1	DOUBLE GATE 12' WIDE	\$160.00	\$160.00
1NN.	1	DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1OO.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1PP.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1QQ.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1RR.	1	DOUBLE GATE, HINGED, 16' WIDE, 4' HIGH	\$160.00	\$160.00
1SS.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$1,250.00	\$1,250.00
1TT.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$1.00
1UU.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$1.00
GALVANIZED GATING 6 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1VV.	20	SINGLE GATE 4' WIDE	\$60.00	\$1,200.00
1WW.	1	DOUBLE GATE 8' WIDE	\$160.00	\$160.00
1XX.	20	DOUBLE GATE 12' WIDE	\$150.00	\$3,000.00
1YY.	1	DOUBLE GATE 24' WIDE	\$200.00	\$200.00
1ZZ.	20	DOUBLE GATE 36' WIDE	\$170.00	\$3,400.00
1AAA.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1BBB.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1CCC.	1	DOUBLE GATE, HINGED, 16' WIDE, 6' HIGH	\$190.00	\$190.00
1DDD.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$1,200.00	\$1,200.00
1EEE.	20	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$20.00
1FFF.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$1.00

Exhibit 1

Bid Summary Document for Bid # 17C-50W

GALVANIZED GATING 8 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1GGG.	1	SINGLE GATE 4' WIDE	\$82.00	\$82.00
1HHH.	1	DOUBLE GATE 8' WIDE	\$92.00	\$92.00
1III.	1	DOUBLE GATE 12' WIDE	\$190.00	\$190.00
1JJJ.	1	DOUBLE GATE 24' WIDE	\$250.00	\$250.00
1KKK.	1	DOUBLE GATE 36' WIDE	\$150.00	\$150.00
1LLL.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1MMM.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1NNN.	1	DOUBLE GATE, HINGED, 16' WIDE, 8' HIGH	\$150.00	\$150.00
GALVANIZED GATING 10 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1OOO.	1	SINGLE GATE 4' WIDE	\$1.00	\$1.00
1PPP.	1	DOUBLE GATE 8' WIDE	\$1.00	\$1.00
1QQQ.	1	DOUBLE GATE 12' WIDE	\$1.00	\$1.00
1RRR.	1	DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1SSS.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1TTT.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1UUU.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1VVV.	1	DOUBLE GATE, HINGED, 16' WIDE, 10' HIGH	\$1.00	\$1.00
TOTAL ITEM 1 (1A Through 1VVV. Inclusive)				\$107,253.00
SECTION 2				
GALVANIZED VINYL CLAD CHAIN LINK FENCE				
DESCRIPTION - LINE POST WITH CAPS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2A.	100	4 feet	\$8.00	\$800.00
2B.	500	6 feet	\$13.00	\$6,500.00
2C.	10	8 feet	\$15.00	\$150.00
2D.	100	10 feet	\$15.00	\$1,500.00

Exhibit 1

Bid Summary Document for Bid # 17C-50W

DESCRIPTION - CORNER TERMINAL OR PULL POST WITH CAPS & FITTINGS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2E.	100	4 feet	\$35.00	\$3,500.00
2F.	500	6 feet	\$110.00	\$55,000.00
2G.	10	8 feet	\$100.00	\$1,000.00
2H.	100	10 feet	\$50.00	\$5,000.00
DESCRIPTION – BRACE ASSEMBLY				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2I.	5	4 feet	\$1.00	\$5.00
2J.	500	6 feet	\$28.00	\$14,000.00
2K.	5	8 feet	\$150.00	\$750.00
2L.	100	10 feet	\$29.00	\$2,900.00
DESCRIPTION – FENCING INCLUDING TOP RAIL TENSION WIRE, TIES, ETC.				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2M.	1000	4 feet	\$8.00	\$8,000.00
2N.	3000	6 feet	\$14.00	\$42,000.00
2O.	10	8 feet	\$20.00	\$200.00
2P.	1000	10 feet	\$10.00	\$10,000.00
DESCRIPTION – REMOVAL/RE-INSTALL OF FENCE FABRIC AND LEGALLY DISPOSE OF				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2Q.	10	4 feet	\$10.00	\$100.00
2R.	10	6 feet	\$10.00	\$100.00
2S.	10	8 feet	\$10.00	\$100.00
2T.	10	10 feet	\$10.00	\$100.00

Exhibit 1

Bid Summary Document for Bid # 17C-50W

DESCRIPTION – REMOVAL OF FENCE POSTS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2U.	10	4 feet	\$1.00	\$10.00
2V.	100	6 feet	\$1.00	\$100.00
2W.	10	8 feet	\$1.00	\$10.00
2X.	10	10 feet	\$1.00	\$10.00
DESCRIPTION – GROUNDING OF FENCE, PER FLORIDA POWER AND LIGHT				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2Y.	5	4 feet	\$5.00	\$25.00
2Z.	5	6 feet	\$5.00	\$25.00
2AA.	5	8 feet	\$5.00	\$25.00
2BB.	5	10 feet	\$5.00	\$25.00
DESCRIPTION – BOTTOM RAIL				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2CC.	10	4 feet	\$5.00	\$50.00
2DD.	10	6 feet	\$2.00	\$20.00
2EE.	10	8 feet	\$5.00	\$50.00
2FF.	10	10 feet	\$5.00	\$50.00
DESCRIPTION – REMOVAL OF FENCE, COMPLETE				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2GG.	10	4 feet	\$1.00	\$10.00
2HH.	100	6 feet	\$2.00	\$200.00
2II.	10	8 feet	\$1.00	\$10.00
2JJ.	10	10 feet	\$1.00	\$10.00

Exhibit 1

Bid Summary Document for Bid # 17C-50W

GALVANIZED VINYL CLAD GATING 4 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2KK.	5	SINGLE GATE 4' WIDE	\$100.00	\$500.00
2LL.	5	DOUBLE GATE 8' WIDE	\$150.00	\$750.00
2MM.	5	DOUBLE GATE 12' WIDE	\$160.00	\$800.00
2NN.	5	DOUBLE GATE 24' WIDE	\$1.00	\$5.00
2OO.	5	DOUBLE GATE 36' WIDE	\$1.00	\$5.00
2PP.	5	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$5.00
2QQ.	5	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$5.00
2RR.	5	DOUBLE GATE, HINGED, 16' WIDE, 4' HIGH	\$160.00	\$800.00
2SS.	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$380.00	\$1,900.00
2TT.	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$5.00
2UU.	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$5.00
GALVANIZED VINYL CLAD GATING 6 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2VV.	100	SINGLE GATE 4' WIDE	\$60.00	\$6,000.00
2WW.	1	DOUBLE GATE 8' WIDE	\$160.00	\$160.00
2XX.	100	DOUBLE GATE 12' WIDE	\$130.00	\$13,000.00
2YY.	1	DOUBLE GATE 24' WIDE	\$200.00	\$200.00
2ZZ.	1	DOUBLE GATE 36' WIDE	\$170.00	\$170.00
2AAA.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2BBB.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2CCC.	1	DOUBLE GATE, HINGED, 16' W, 6' H	\$190.00	\$190.00
2DDD.	50	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$140.00	\$7,000.00
2EEE.	50	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$50.00
2FFF.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$1.00
GALVANIZED VINYL CLAD GATING 8 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2GGG.	1	SINGLE GATE 4' WIDE	\$82.00	\$82.00
2HHH.	1	DOUBLE GATE 8' WIDE	\$92.00	\$92.00
2III.	1	DOUBLE GATE 12' WIDE	\$190.00	\$190.00
2JJJ.	1	DOUBLE GATE 24' WIDE	\$200.00	\$200.00
2KKK.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2LLL.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2MMM.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2NNN.	1	DOUBLE GATE, HINGED, 16' W, 8' H	\$150.00	\$150.00

Exhibit 1

Bid Summary Document for Bid # 17C-50W

GALVANIZED VINYL CLAD GATING 10 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2000.	50	SINGLE GATE 4' WIDE	\$1.00	\$50.00
2PPP.	50	DOUBLE GATE 8' WIDE	\$1.00	\$50.00
2QQQ.	50	DOUBLE GATE 12' WIDE	\$1.00	\$50.00
2RRR.	1	DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2SSS.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2TTT.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2UUU.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2VVV.	1	DOUBLE GATE, HINGED, 16' W, 10' H	\$1.00	\$1.00
TOTAL ITEM 2 (2A Through 2VVV. Inclusive)				\$184,760.00
			GRAND TOTAL	\$292,013.00

Management's Response



THE SCHOOL DISTRICT OF
PALM BEACH COUNTY, FL

CHIEF FINANCIAL OFFICE
3300 FOREST HILL BOULEVARD, C-316
WEST PALM BEACH, FL 33406

PHONE: 561-434-8584 / FAX: 561-357-7585
WWW.PALMBEACHSCHOOLS.ORG/CFO

MICHAEL J. BURKE
CHIEF FINANCIAL OFFICER

Donald E. Fennoy II, Ed.D.
SUPERINTENDENT

RECEIVED
AUG 15 2018
INSPECTOR GENERAL

MEMORANDUM

TO: Lung Chiu, Inspector General

FROM: Michael J. Burke, Chief Financial Officer *MJB*

DATE: August 14, 2018

SUBJECT: Audit of the Competitive Solicitations Process for Projects Funded by the One-Percent Sales Tax

Two items requiring a response from Purchasing have been identified from the Office of the Inspector General.

1. Unbalanced Bid

RECOMMENDATIONS: To ensure all commodities are competitively procured at the lowest possible price to the District; Purchasing should have considered re-advertising the bid to ensure a secondary vendor was available to meet the fencing needs of the District.

Purchasing should develop procedures and controls to detect and prevent unbalanced bidding. Most importantly,

- 1. Staff should adequately scrutinize unit prices for reasonableness, and ensure all items are needed by the District.*
- 2. Staff should establish a process to determine whether a bid is materially unbalanced (whether a mathematically unbalanced bid will ultimately result in the lowest cost to the District).*
- 3. Materially unbalanced bids should be deemed non-responsive and rejected.*
- 4. Purchasing Department should explicitly indicate in the solicitation that materially unbalanced bids would be rejected.*

Management Response:

As a result of this finding, the appearance of a materially unbalanced bid, staff has been reminded of the procedures to follow if they encounter a bid that they believe is materially unbalanced, as listed below. Vendors found to be offering a materially unbalanced bid may be rejected.

Materially Unbalanced Responses: Bids shown to be materially unbalanced may be rejected as nonresponsive. To identify mathematically unbalanced items within a response the District will:

Management's Response

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August 14, 2018

Audit of the Competitive Solicitations Process for Projects Funded by the One-Percent Sales Tax

Compare costs proposed by the offeror for individual cost elements with:

- A. Previous cost estimates from the offeror, if applicable
- B. Comparison of cost from other offerors for the same or similar items to determine if the unit bid prices are in reasonable conformance with other bids.
- C. Independent cost estimates by District staff
- D. Forecasts of planned expenditures to determine what effect will an unbalanced bid item have on the total contract amount.

In this specific instance, the evaluation of the pricing was weighted based on historical quantities of the various fencing components that are purchased annually. Estimates in quantities were made when the bid was initially developed from Maintenance and Plant Operations, so as to ensure the majority of fencing items, the District would require, would be reflected on the bid, (See attached Exhibit "A" from the vendor's current bid). The Purchasing Agent compared the previous bid 12C-31K from the March, 2012, (See attached Exhibit "B") and found the pricing relatively comparable. Since the prices were weighted and the bid was awarded to overall lowest total cost, it was Management's opinion that rejecting the vendor's bid would not have been in the Board's best financial interest since the goal was to get the lowest overall price. Given that the fencing components that were priced at \$1.00 were of such low quantities, it was concluded that it had no material impact on the overall weighted pricing.

Items that were quoted at \$1.00 from the awarded vendor, Gomez and Son Fencing are required to be sold to the School District at the price of \$1.00, and are not allowed any changes to the price that they submitted as their bid price. Therefore, since the vendor is contractually obligated to provide those items at the quoted price, to the extent that the vendor underbid the actual cost, the savings actually accrues to the Board in the form of a cost savings.

In addition, the Purchasing Agent contacted other fencing companies to inquire as to why they did not respond to the bid. One company confirmed they felt they could not compete base on the pricing Gomez and Son Fencing offered on the previous bid, and the other firm failed to be able to respond timely. In addition, Gomez and Son Fencing did not ask for a price increase during the five (5) year term of the previous bid and the total cost of the new bid compared to the previous bid reflected a 15% increase overall for a new five (5) year term.

Gomez and Son Fence is a turnkey operation from fabrication through installation, and due to the incumbent's overall excellent service to the District Purchasing did not pursue re-advertising the bid for a secondary vendor.

2. Evaluations Committee Meetings Not Properly Noticed

RECOMMENDATIONS: *The Purchasing Department should ensure all vendor/consultant Evaluation Committee Meetings comply with Florida Sunshine Law by providing reasonable public notice for the meetings.*

Management's Response

Page 3 of 3

August 14, 2018

Audit of the Competitive Solicitations Process for Projects Funded by the One-Percent Sales Tax

Management Response:

Purchasing agrees with the recommendation and will remind and emphasize to all departmental staff that evaluation committee meetings must be noticed in advance and that this must be reasonable.

MJB/mw

Attachments

cc: Wanda Paul, Chief Operating Officer
Blair Littlejohn, Deputy Counsel, Legal Services
Darci Garbacz, Director of Purchasing
Genell McMann, General Manager of Purchasing

Management's Response

Exhibit A

Appendix B

Bid Summary Document for Bid # 17C-50W

SECTION 1 GALVANIZED CHAIN LINK FENCE				
DESCRIPTION - LINE POST WITH CAPS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1A.	100	4 feet	\$7.00	\$700.00
1B.	300	6 feet	\$7.00	\$2,100.00
1C.	100	8 feet	\$10.00	\$1,000.00
1D.	10	10 feet	\$15.00	\$150.00
DESCRIPTION - CORNER TERMINAL OR PULL POST WITH CAPS & FITTINGS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1E.	100	4 feet	\$35.00	\$3,500.00
1F.	200	6 feet	\$110.00	\$22,000.00
1G.	10	8 feet	\$85.00	\$850.00
1H.	10	10 feet	\$85.00	\$850.00
DESCRIPTION - BRACE ASSEMBLY				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1I.	10	4 feet	\$1.00	\$10.00
1J.	200	6 feet	\$8.00	\$1,600.00
1K.	100	8 feet	\$4.00	\$400.00
1L.	10	10 feet	\$4.00	\$40.00
DESCRIPTION - FENCING INCLUDING TOP RAIL TENSION WIRE, TIES, ETC.				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1M.	500	4 feet	\$7.00	\$3,500.00
1N.	3000	6 feet	\$11.85	\$35,550.00
1O.	10	8 feet	\$14.00	\$140.00
1P.	10	10 feet	\$14.00	\$140.00
DESCRIPTION - REMOVAL/RE-INSTALL OF FENCE FABRIC AND LEGALLY DISPOSE OF OLD MATERIAL				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1Q.	10	4 feet	\$4.00	\$40.00
1R.	4000	6 feet	\$4.50	\$18,000.00
1S.	500	8 feet	\$5.50	\$2,750.00
1T.	10	10 feet	\$7.00	\$70.00

PRELIMINARY AND TENTATIVE
FOR DISCUSSION
PURPOSES ONLY

Appendix

Management's Response

Appendix B

Bid Summary Document for Bid # 17C-50W

DESCRIPTION – REMOVAL OF FENCE POSTS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1U.	10	4 feet	\$1.00	\$10.00
1V.	100	6 feet	\$1.00	\$100.00
1W.	10	8 feet	\$1.00	\$10.00
1X.	10	10 feet	\$1.00	\$10.00
DESCRIPTION – GROUNDING OF FENCE, PER FLORIDA POWER AND LIGHT SPECIFICATIONS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1Y.	5	4 feet	\$5.00	\$25.00
1Z.	5	6 feet	\$15.00	\$75.00
1AA.	5	8 feet	\$15.00	\$75.00
1BB.	5	10 feet	\$5.00	\$25.00
DESCRIPTION – BOTTOM RAIL				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1CC.	10	4 feet	\$2.50	\$25.00
1DD.	100	6 feet	\$2.00	\$200.00
1EE.	10	8 feet	\$2.50	\$25.00
1FF.	10	10 feet	\$2.50	\$25.00
DESCRIPTION – REMOVAL OF FENCE, COMPLETE				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
1GG.	10	4 feet	\$1.50	\$15.00
1HH.	100	6 feet	\$2.00	\$200.00
1II.	10	8 feet	\$1.00	\$10.00
1JJ.	10	10 feet	\$1.00	\$10.00

Appendix

Management's Response

Appendix B

Bid Summary Document for Bid # 17C-50W

GALVANIZED GATING				
GALVANIZED GATING 4 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1KK.	10	SINGLE GATE 4' WIDE	\$100.00	\$1,000.00
1LL.	1	DOUBLE GATE 8' WIDE	\$150.00	\$150.00
1MM.	1	DOUBLE GATE 12' WIDE	\$160.00	\$160.00
1NN.	1	DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1OO.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1PP.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1QQ.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1RR.	1	DOUBLE GATE, HINGED, 16' WIDE, 4' HIGH	\$160.00	\$160.00
1SS.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$1,250.00	\$1,250.00
1TT.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$1.00
1UU.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$1.00
GALVANIZED GATING 6 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1VV.	20	SINGLE GATE 4' WIDE	\$60.00	\$1,200.00
1WW.	1	DOUBLE GATE 8' WIDE	\$160.00	\$160.00
1XX.	20	DOUBLE GATE 12' WIDE	\$150.00	\$3,000.00
1YY.	1	DOUBLE GATE 24' WIDE	\$200.00	\$200.00
1ZZ.	20	DOUBLE GATE 36' WIDE	\$170.00	\$3,400.00
1AAA.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1BBB.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1CCC.	1	DOUBLE GATE, HINGED, 16' WIDE, 6' HIGH	\$190.00	\$190.00
1DDD.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$1,200.00	\$1,200.00
1EEE.	20	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$20.00
1FFF.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$1.00

Appendix

Management's Response

Appendix B

Bid Summary Document for Bid # 17C-50W

GALVANIZED GATING 8 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1GGG.	1	SINGLE GATE 4' WIDE	\$82.00	\$82.00
1HHH.	1	DOUBLE GATE 8' WIDE	\$92.00	\$92.00
1III.	1	DOUBLE GATE 12' WIDE	\$190.00	\$190.00
1JJJ.	1	DOUBLE GATE 24' WIDE	\$250.00	\$250.00
1KKK.	1	DOUBLE GATE 36' WIDE	\$150.00	\$150.00
1LLL.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1MMM.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1NNN.	1	DOUBLE GATE, HINGED, 16' WIDE, 8' HIGH	\$150.00	\$150.00
GALVANIZED GATING 10 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
1OOO.	1	SINGLE GATE 4' WIDE	\$1.00	\$1.00
1PPP.	1	DOUBLE GATE 8' WIDE	\$1.00	\$1.00
1QQQ.	1	DOUBLE GATE 12' WIDE	\$1.00	\$1.00
1RRR.	1	DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1SSS.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1TTT.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
1UUU.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
1VVV.	1	DOUBLE GATE, HINGED, 16' WIDE, 10' HIGH	\$1.00	\$1.00
TOTAL ITEM 1 (1A Through 1VVV. Inclusive)				\$107,253.00
SECTION 2				
GALVANIZED VINYL CLAD CHAIN LINK FENCE				
DESCRIPTION - LINE POST WITH CAPS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2A.	100	4 feet	\$8.00	\$800.00
2B.	500	6 feet	\$13.00	\$6,500.00
2C.	10	8 feet	\$15.00	\$150.00
2D.	100	10 feet	\$15.00	\$1,500.00

Appendix

Management's Response

Appendix B

Bid Summary Document for Bid # 17C-50W

DESCRIPTION - CORNER TERMINAL OR PULL POST WITH CAPS & FITTINGS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2E.	100	4 feet	\$35.00	\$3,500.00
2F.	500	6 feet	\$110.00	\$55,000.00
2G.	10	8 feet	\$100.00	\$1,000.00
2H.	100	10 feet	\$50.00	\$5,000.00
DESCRIPTION - BRACE ASSEMBLY				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2I.	5	4 feet	\$1.00	\$5.00
2J.	500	6 feet	\$28.00	\$14,000.00
2K.	5	8 feet	\$150.00	\$750.00
2L.	100	10 feet	\$29.00	\$2,900.00
DESCRIPTION - FENCING INCLUDING TOP RAIL TENSION WIRE, TIES, ETC.				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2M.	1000	4 feet	\$8.00	\$8,000.00
2N.	3000	6 feet	\$14.00	\$42,000.00
2O.	10	8 feet	\$20.00	\$200.00
2P.	1000	10 feet	\$10.00	\$10,000.00
DESCRIPTION - REMOVAL/RE-INSTALL OF FENCE FABRIC AND LEGALLY DISPOSE OF				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2Q.	10	4 feet	\$10.00	\$100.00
2R.	10	6 feet	\$10.00	\$100.00
2S.	10	8 feet	\$10.00	\$100.00
2T.	10	10 feet	\$10.00	\$100.00

Appendix

Management's Response

Appendix B

Bid Summary Document for Bid # 17C-50W

DESCRIPTION – REMOVAL OF FENCE POSTS				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2U.	10	4 feet	\$1.00	\$10.00
2V.	100	6 feet	\$1.00	\$100.00
2W.	10	8 feet	\$1.00	\$10.00
2X.	10	10 feet	\$1.00	\$10.00
DESCRIPTION – GROUNDING OF FENCE, PER FLORIDA POWER AND LIGHT				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2Y.	5	4 feet	\$5.00	\$25.00
2Z.	5	6 feet	\$5.00	\$25.00
2AA.	5	8 feet	\$5.00	\$25.00
2BB.	5	10 feet	\$5.00	\$25.00
DESCRIPTION – BOTTOM RAIL				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2CC.	10	4 feet	\$5.00	\$50.00
2DD.	10	6 feet	\$2.00	\$20.00
2EE.	10	8 feet	\$5.00	\$50.00
2FF.	10	10 feet	\$5.00	\$50.00
DESCRIPTION – REMOVAL OF FENCE, COMPLETE				
	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE
2GG.	10	4 feet	\$1.00	\$10.00
2HH.	100	6 feet	\$2.00	\$200.00
2II.	10	8 feet	\$1.00	\$10.00
2JJ.	10	10 feet	\$1.00	\$10.00

**PRELIMINARY AND TENTATIVE
FOR DISCUSSION
PURPOSES ONLY**

Appendix

Management's Response

Appendix B

Bid Summary Document for Bid # 17C-50W

GALVANIZED VINYL CLAD GATING 4 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2KK.	5	SINGLE GATE 4' WIDE	\$100.00	\$500.00
2LL.	5	DOUBLE GATE 8' WIDE	\$150.00	\$750.00
2MM.	5	DOUBLE GATE 12' WIDE	\$160.00	\$800.00
2NN.	5	DOUBLE GATE 24' WIDE	\$1.00	\$5.00
2OO.	5	DOUBLE GATE 36' WIDE	\$1.00	\$5.00
2PP.	5	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$5.00
2QQ.	5	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$5.00
2RR.	5	DOUBLE GATE, HINGED, 16' WIDE, 4' HIGH	\$160.00	\$800.00
2SS.	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$380.00	\$1,900.00
2TT.	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$5.00
2UU.	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$5.00
GALVANIZED VINYL CLAD GATING 6 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2VV.	100	SINGLE GATE 4' WIDE	\$60.00	\$6,000.00
2WW.	1	DOUBLE GATE 8' WIDE	\$160.00	\$160.00
2XX.	100	DOUBLE GATE 12' WIDE	\$130.00	\$13,000.00
2YY.	1	DOUBLE GATE 24' WIDE	\$200.00	\$200.00
2ZZ.	1	DOUBLE GATE 36' WIDE	\$170.00	\$170.00
2AAA.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2BBB.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2CCC.	1	DOUBLE GATE, HINGED, 16' W, 6' H	\$190.00	\$190.00
2DDD.	50	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4' WIDE	\$140.00	\$7,000.00
2EEE.	50	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5' WIDE	\$1.00	\$50.00
2FFF.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6' WIDE	\$1.00	\$1.00
GALVANIZED VINYL CLAD GATING 8 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2GGG.	1	SINGLE GATE 4' WIDE	\$82.00	\$82.00
2HHH.	1	DOUBLE GATE 8' WIDE	\$92.00	\$92.00
2IIL.	1	DOUBLE GATE 12' WIDE	\$190.00	\$190.00
2JJJ.	1	DOUBLE GATE 24' WIDE	\$200.00	\$200.00
2KKK.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2LLL.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2MMM.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2NNN.	1	DOUBLE GATE, HINGED, 16' W, 8' H	\$150.00	\$150.00

PRELIMINARY AND TENTATIVE
FOR DISCUSSION
PURPOSES ONLY

Appendix

Management's Response

Appendix B

Bid Summary Document for Bid # 17C-50W

GALVANIZED VINYL CLAD GATING 10 FT HIGH				
	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
2000.	50	SINGLE GATE 4' WIDE	\$1.00	\$50.00
2PPP.	50	DOUBLE GATE 8' WIDE	\$1.00	\$50.00
2QQQ.	50	DOUBLE GATE 12' WIDE	\$1.00	\$50.00
2RRR.	1	DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2SSS.	1	DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2TTT.	1	SLIDING DOUBLE GATE 24' WIDE	\$1.00	\$1.00
2UUU.	1	SLIDING DOUBLE GATE 36' WIDE	\$1.00	\$1.00
2VVV.	1	DOUBLE GATE, HINGED, 16' W, 10' H	\$1.00	\$1.00
TOTAL ITEM 2 (2A. Through 2VVV. Inclusive)				\$184,760.00
GRAND TOTAL				\$292,013.00

Management's Response

Previous Fencing Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor
 EXHIBIT B

				GOMEZ				A Great Fence				Anything in Fence				Commercial Fence				Fencing Florida								
ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE	
A.	100	4 feet	\$500.00	100	18.6	\$1,860.00		100	0	\$0.00		100	53	\$5,300.00		100	32	\$3,200.00										
B.	300	6 feet	\$2,400.00	300	25.3	\$7,594.00		300	0	\$0.00		300	53	\$15,900.00		300	0	\$0.00										
C.	100	8 feet	\$1,200.00	100	41.3	\$4,127.00		100	0	\$0.00		100	68	\$6,800.00		100	50	\$5,000.00										
D.	10	10 feet	\$200.00	10	51.6	\$515.50		10	0	\$0.00		10	95	\$950.00		10	56	\$550.00										
DESCRIPTION - CORNER TERMINAL OR PULL POST WITH CAPS & FITTINGS																												
E.	100	4 feet	\$1,900.00	100	40	\$4,000.00		100	44	\$4,400.00		100	62	\$6,200.00		100	150	\$15,000.00										
F.	200	6 feet	\$33,000.00	200	110	\$22,000.00		200	130	\$26,000.00		200	70	\$14,000.00		200	200	\$40,000.00										
G.	10	8 feet	\$900.00	10	170	\$1,700.00		10	194	\$1,940.00		10	80	\$800.00		10	256	\$2,560.00										
H.	10	10 feet	\$900.00	10	195	\$1,950.00		10	42	\$420.00		10	95	\$950.00		10	275	\$2,750.00										
DESCRIPTION - BRACE ASSEMBLY																												
I.	10	4 feet	\$16.00	10	9	\$90.00		10	0	\$0.00		10	26	\$260.00		10	0	\$0.00										
J.	200	6 feet	\$1,500.00	200	9	\$1,800.00		200	180	\$36,000.00		200	62	\$12,400.00		200	200	\$40,000.00										
K.	100	8 feet	\$460.00	100	20	\$2,000.00		100	0	\$0.00		100	63	\$6,300.00		100	200	\$20,000.00										
L.	10	10 feet	\$44.00	10	20	\$200.00		10	158	\$1,580.00		10	64	\$640.00		10	200	\$2,000.00										
DESCRIPTION - FENCING INCLUDING TOP RAIL TENSION WIRE, TIES, ETC.																												
M.	500	4 feet	\$3,000.00	500	7	\$3,500.00		500	7.5	\$3,750.00		500	7	\$3,500.00		500	6.18	\$3,090.00										
N.	3000	6 feet	\$36,750.00	3000	9.5	\$28,500.00		3000	12.9	\$38,700.00		3000	8.9	\$26,700.00		3000	1.5	\$4,500.00										
O.	10	8 feet	\$150.00	10	13.3	\$132.50		10	22	\$220.00		10	11	\$110.00		10	10	\$100.00										
P.	10	10 feet	\$150.00	10	16.5	\$165.00		10	27	\$270.00		10	13	\$130.00		10	12	\$120.00										
DESCRIPTION - REMOVAL/RE-INSTALL OF FENCE FABRIC AND LEGALLY DISPOSE OF OLD MATERIAL																												

Appendix

Management's Response

Previous Fencing Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor
 EXHIBIT B

ESTIMATED QUANTITY	FENCE SIZE	UNIT PRICE	TOTAL PRICE																
DESCRIPTION - REMOVAL OF FENCE POSTS																			
Q.	10	4 feet	2	\$20.00	10	1	\$10.00	10	4	\$40.00	10	6.5	\$65.00	10	4	\$40.00			
R.	4000	6 feet	0.5	\$2,000.00	4000	1	\$4,000.00	4000	4	\$16,000.00	4000	8.3	\$33,200.00	4000	8.5	\$34,000.00			
S.	500	8 feet	1	\$500.00	500	2.5	\$1,250.00	500	7.9	\$3,950.00	500	10.5	\$5,425.00	500	8.5	\$4,250.00			
T.	10	10 feet	3	\$30.00	10	2.5	\$25.00	10	9.8	\$98.00	10	13.5	\$135.00	10	10	\$100.00			
DESCRIPTION - GROUNDING OF FENCE, PER FLORIDA POWER AND LIGHT SPECIFICATIONS																			
U.	10	4 feet	0.5	\$5.00	10	10	\$100.00	10	0	\$0.00	10	195	\$1,950.00	10	0	\$0.00			
V.	100	6 feet	1	\$100.00	100	10	\$1,000.00	100	0	\$0.00	100	200	\$20,000.00	100	0	\$0.00			
W.	10	8 feet	1.25	\$12.50	10	20	\$200.00	10	0	\$0.00	10	240	\$2,400.00	10	0	\$0.00			
X.	10	10 feet	1.5	\$15.00	10	20	\$200.00	10	0	\$0.00	10	270	\$2,700.00	10	0	\$0.00			
DESCRIPTION - BOTTOM RAIL																			
Y.	5	4 feet	1.5	\$7.50	5	150	\$750.00	5	0	\$0.00	5	155	\$775.00	5	50	\$250.00			
Z.	5	6 feet	1.8	\$90.00	5	150	\$750.00	5	0	\$0.00	5	155	\$775.00	5	50	\$250.00			
AA.	5	8 feet	1.5	\$7.50	5	150	\$750.00	5	0	\$0.00	5	155	\$775.00	5	50	\$250.00			
BB.	5	10 feet	1.5	\$7.50	5	150	\$750.00	5	0	\$0.00	5	155	\$775.00	5	50	\$250.00			
DESCRIPTION - REMOVAL OF FENCE, COMPLETE																			
CC.	10	4 feet	1.5	\$15.00	10	2.5	\$25.00	10	2	\$20.00	10	2.35	\$23.50	10	3	\$30.00			
DD.	100	6 feet	1.25	\$125.00	100	2.5	\$250.00	100	0	\$0.00	100	2.35	\$235.00	100	3	\$300.00			
EE.	10	8 feet	2.6	\$26.00	10	2.5	\$25.00	10	0	\$0.00	10	2.35	\$23.50	10	3	\$30.00			
FF.	10	10 feet	2.6	\$26.00	10	2.5	\$25.00	10	0	\$0.00	10	2.35	\$23.50	10	3	\$30.00			
DESCRIPTION - REMOVAL OF FENCE, COMPLETE																			
GG.	10	4 feet	1.5	\$15.00	10	2.5	\$25.00	10	2	\$20.00	10	3	\$30.00	10	2.5	\$25.00			

Appendix

Management's Response

Previous Fencing Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor

EXHIBIT B													
ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE										
HH.	100	6 feet	2.5	\$250.00	100	2.5	\$250.00	100	3	\$300.00	100	7	\$700.00
II.	10	8 feet	1.5	\$15.00	10	3.5	\$35.00	10	4	\$40.00	10	7	\$70.00
JJ.	10	10 feet	1.5	\$15.00	10	4	\$40.00	10	5	\$50.00	10	8	\$80.00
GALVANIZED GATING													
GALVANIZED GATING 4 FT HIGH													
KK.	10	DOUBLE GATE WIDE 4'	80	\$800.00	10	200	\$2,000.00	10	75	\$750.00	10	140	\$1,400.00
LL.	1	DOUBLE GATE WIDE 8'	100	\$100.00	1	400	\$400.00	1	224	\$224.00	1	200	\$200.00
MM.	1	DOUBLE GATE WIDE 12'	140	\$140.00	1	600	\$600.00	1	276	\$276.00	1	300	\$300.00
NN.	1	DOUBLE GATE WIDE 24'	10	\$10.00	1	1200	\$1,200.00	1	370	\$370.00	1	500	\$500.00
OO.	1	DOUBLE GATE WIDE 36'	10	\$10.00	1	1800	\$1,800.00	1	470	\$470.00	1	900	\$900.00
PP.	1	SLIDING DOUBLE GATE WIDE 24'	50	\$50.00	1	1200	\$1,200.00	1	4	\$4.00	1	600	\$600.00
QQ.	1	SLIDING DOUBLE GATE WIDE 36'	50	\$50.00	1	1800	\$1,800.00	1	6	\$6.00	1	600	\$600.00

Appendix

Management's Response

Previous Fencing Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor
 EXHIBIT B

ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE															
RR.	DOUBLE GATE, HINGED, 16' WIDE, 4' HIGH	10		\$10.00	1	900	\$900.00	1	0	\$0.00	1	600	\$600.00	1	160	\$160.00		
SS.	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4'	1.5		\$1.50	1	525	\$525.00	1	0	\$0.00	1	1400	\$1,400.00	1	900	\$900.00		
TT.	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5'	1.5		\$1.50	1	625	\$625.00	1	0	\$0.00	1	1400	\$1,400.00	1	900	\$900.00		
UU.	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6'	1.5		\$1.50	1	625	\$625.00	1	0	\$0.00	1	1400	\$1,400.00	1	900	\$900.00		
GALVANIZED GATING 6 FT HIGH																		
VV.	DOUBLE GATE 8'	72		\$1,440.00	20	220	\$4,400.00	20	99	\$1,980.00	20	410	\$8,200.00	20	125	\$2,500.00		
WW.	DOUBLE GATE 12'	190		\$190.00	1	440	\$440.00	1	99	\$99.00	1	670	\$670.00	1	135	\$135.00		
XX.		160		\$3,200.00	20	660	\$13,200.00	20	10	\$200.00	20	700	\$14,000.00	20	300	\$6,000.00		

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Management's Response

Previous Penning Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor
 EXHIBIT B

YY.	1	DOUBLE GATE WIDE 24'	160		\$160.00	1	1320	\$1,320.00	1	690	\$690.00	1	855	\$855.00	1	350	\$350.00
		DOUBLE GATE WIDE 36'															
ZZ.	20	SLIDING DOUBLE GATE WIDE 24'	160		\$3,200.00	20	1980	\$99,600.00	20	10	\$200.00	20	1260	\$25,600.00	20	850	\$17,000.00
AAA.	1	SLIDING DOUBLE GATE WIDE 38'	400		\$400.00	1	1368	\$1,368.00	1	4	\$4.00	1	2365	\$2,365.00	1	500	\$500.00
BBB.	1	DOUBLE GATE, HINGED, 16' WIDE, 6' HIGH	400		\$400.00	1	2052	\$2,052.00	1	6	\$6.00	1	2730	\$2,730.00	1	500	\$500.00
CCC.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4'	150		\$150.00	1	1032	\$1,032.00	1	0	\$0.00	1	770	\$770.00	1	600	\$600.00
DDD.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4'	1.5		\$1.50	1	525	\$525.00	1	590	\$590.00	1	1500	\$1,500.00	1	900	\$900.00
EEE.	20	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5'	50		\$1,000.00	20	625	\$12,500.00	20	0	\$0.00	20	1500	\$30,000.00	20	900	\$18,000.00
FFF.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6'	1.5		\$1.50	1	625	\$625.00	1	0	\$0.00	1	1500	\$1,500.00	1	900	\$900.00
GALVANIZED GATING 8 FT HIGH																	

Appendix

Management's Response

Previous Fencing Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor
 EXHIBIT B

ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE															
GGG.	1	SINGLE GATE WIDE 4'	80	\$80.00	1	272	\$272.00	1	98	\$98.00	1	435	\$435.00	1	200	\$200.00		
HHH.	1	DOUBLE GATE WIDE 8'	80	\$80.00	1	272	\$272.00	1	98	\$98.00	1	435	\$435.00	1	200	\$200.00		
III.	1	DOUBLE GATE WIDE 12'	92	\$92.00	1	544	\$544.00	1	99	\$99.00	1	710	\$710.00	1	210	\$210.00		
JJJ.	1	DOUBLE GATE WIDE 24'	196	\$196.00	1	816	\$816.00	1	148	\$148.00	1	735	\$735.00	1	450	\$450.00		
KKK.	1	DOUBLE GATE WIDE 36'	80	\$80.00	1	1632	\$1,632.00	1	288	\$288.00	1	935	\$935.00	1	450	\$450.00		
LLL.	1	SLIDING GATE WIDE 24'	90	\$90.00	1	2448	\$2,448.00	1	432	\$432.00	1	1295	\$1,295.00	1	800	\$800.00		
MMM.	1	SLIDING GATE WIDE 36'	90	\$90.00	1	1656	\$1,656.00	1	4	\$4.00	1	2600	\$2,600.00	1	500	\$500.00		
NNN.	1	DOUBLE GATE, HINGED, WIDE, HIGH	50	\$50.00	1	2484	\$2,484.00	1	6	\$6.00	1	2716	\$2,716.00	1	500	\$500.00		
GALVANIZED GATING 10 FT HIGH						1224	\$1,224.00		0	\$0.00		852	\$852.00		500	\$500.00		
OOO.	1	SINGLE GATE WIDE 4'	0.5	\$0.50	1	300	\$300.00	1	140	\$140.00	1	475	\$475.00	1	200	\$200.00		
PPP.	1	DOUBLE GATE WIDE 8'	0.5	\$0.50	1	600	\$600.00	1	150	\$150.00	1	750	\$750.00	1	200	\$200.00		
QQQ.	1	DOUBLE GATE WIDE 12'	0.5	\$0.50	1	900	\$900.00	1	300	\$300.00	1	790	\$790.00	1	450	\$450.00		
RRR.	1	DOUBLE GATE WIDE 24'	0.5	\$0.50	1	1800	\$1,800.00	1	320	\$320.00	1	1070	\$1,070.00	1	450	\$450.00		

Appendix

Management's Response

Previous Fencing Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor

GALVANIZED VINYL CLAD GATING 4 FT HIGH																
ESTIMATED QUANTITY	GATE SIZE	UNIT	TOTAL PRICE													
HH	100	6 feet	1.25	\$125.00	100	2.5	\$250.00	100	0	\$0.00	100	3	\$300.00	100	8	\$800.00
II	10	8 feet	0.8	\$8.00	10	3.5	\$35.00	10	0	\$0.00	10	4	\$40.00	10	8	\$80.00
JJ	10	10 feet	0.8	\$8.00	10	4	\$40.00	10	0	\$0.00	10	5	\$50.00	10	8	\$80.00
KK	5	DOUBLE GATE 4'		\$400.00	5	236	\$1,180.00	5	180	\$900.00	5	415	\$2,075.00	5	160	\$800.00
LL	5	DOUBLE GATE 8'		\$500.00	5	472	\$2,360.00	5	100	\$500.00	5	680	\$3,300.00	5	225	\$1,125.00
MM	5	DOUBLE GATE 12'		\$700.00	5	708	\$3,540.00	5	180	\$900.00	5	700	\$3,500.00	5	350	\$1,750.00
NN	5	DOUBLE GATE 24'		\$50.00	5	1416	\$7,080.00	5	349	\$1,745.00	5	880	\$4,400.00	5	540	\$2,700.00
OO	5	SLIDING DOUBLE GATE 36'		\$50.00	5	2124	\$10,620.00	5	649	\$3,245.00	5	1140	\$5,700.00	5	600	\$3,000.00
PP	5	SLIDING DOUBLE GATE 24'		\$250.00	5	1416	\$7,080.00	5	4	\$20.00	5	2795	\$13,675.00	5	620	\$3,100.00
QQ	5	DOUBLE GATE 38'		\$250.00	5	2124	\$10,620.00	5	6	\$30.00	5	2800	\$14,000.00	5	650	\$3,250.00
RR	5	GATE, HINGED, 16' WIDE, 4' HIGH		\$50.00	5	1024	\$5,120.00	5	0	\$0.00	5	790	\$3,950.00	5	400	\$2,000.00
SS	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4'	1.5	\$7.50	5	525	\$2,625.00	5	0	\$0.00	5	1500	\$7,500.00	5	900	\$4,500.00
TT	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5'	1.5	\$7.50	5	625	\$3,125.00	5	0	\$0.00	5	1500	\$7,500.00	5	900	\$4,500.00

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Management's Response

Previous Fencing Bid : 12C-31K
 March 2012 - June 2017
 Gomez - Awarded Vendor
 EXHIBIT B

GALVANIZED VINYL CLAD GATING 6 FT HIGH																
ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE													
UU.	5	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 6'	1.5	\$7.50	5	625	\$3,125.00	5	0	\$0.00	5	1500	\$7,500.00	5	900	\$4,500.00
VV.	100	DOUBLE GATE 4'	72	\$7,200.00	100	356	\$35,600.00	100	10	\$1,000.00	100	465	\$46,500.00	100	175	\$17,500.00
WW.	1	DOUBLE GATE 8'	190	\$190.00	1	712	\$712.00	1	10	\$10.00	1	780	\$780.00	1	180	\$180.00
XX.	100	DOUBLE GATE 12'	160	\$16,000.00	100	1088	\$108,800.00	100	10	\$1,000.00	100	835	\$83,500.00	100	350	\$35,000.00
YY.	1	DOUBLE GATE 24'	160	\$160.00	1	2136	\$2,136.00	1	720	\$720.00	1	1050	\$1,050.00	1	600	\$600.00
ZZ.	1	SLIDING DOUBLE GATE 36'	160	\$160.00	1	3204	\$3,204.00	1	930	\$930.00	1	1562	\$1,562.00	1	1000	\$1,000.00
AAA.	1	SLIDING DOUBLE GATE 24'	400	\$400.00	1	2136	\$2,136.00	1	4	\$4.00	1	2817	\$2,817.00	1	650	\$650.00
BBB.	1	DOUBLE GATE 36'	400	\$400.00	1	3204	\$3,204.00	1	6	\$6.00	1	2955	\$2,955.00	1	850	\$850.00
CCC.	1	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE HIGH	150	\$150.00	1	1544	\$1,544.00	1	0	\$0.00	1	1025	\$1,025.00	1	500	\$500.00
DDD.	50	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 4'	1.5	\$75.00	50	525	\$26,250.00	50	340	\$17,000.00	50	1600	\$80,000.00	50	900	\$45,000.00
EEE.	50	MONARCH 19R SERIES PANIC HARDWARE SINGLE GATE 5'	50	\$2,500.00	50	625	\$31,250.00	50	0	\$0.00	50	1600	\$80,000.00	50	900	\$45,000.00

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Management's Response

Previous Fencing Bid : 12C-31K
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 EXHIBIT B

ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE	ESTIMATED QUANTITY	GATE SIZE	UNIT PRICE	TOTAL PRICE
FFF.	1	WIDE	1.5	\$1.50	1	625	\$625.00	1	0	\$0.00	1600	\$1,600.00	1	900	\$900.00				
GALVANIZED VINYL CLAD GATING 8 FT HIGH																			
GGG.	1	SINGLE GATE	4'	80	1	392	\$392.00	1	140	\$140.00	560	\$560.00	1	250	\$250.00				
HHH.	1	DOUBLE GATE	8'	92	1	794	\$794.00	1	180	\$180.00	880	\$880.00	1	250	\$250.00				
III.	1	DOUBLE GATE	12'	196	1	1176	\$1,176.00	1	340	\$340.00	920	\$920.00	1	475	\$475.00				
JJJ.	1	DOUBLE GATE	24'	80	1	2352	\$2,352.00	1	390	\$390.00	1300	\$1,300.00	1	600	\$600.00				
KKK.	1	DOUBLE GATE	36'	90	1	3528	\$3,528.00	1	450	\$450.00	1700	\$1,700.00	1	925	\$925.00				
LLL.	1	SLIDING GATE	24'	90	1	2352	\$2,352.00	1	4	\$4.00	3125	\$3,125.00	1	650	\$650.00				
MMM.	1	SLIDING GATE	36'	50	1	3528	\$3,528.00	1	6	\$6.00	3225	\$3,225.00	1	650	\$650.00				
NNN.	1	DOUBLE GATE, HINGED,	16' WIDE, 8' HIGH	50	1	1688	\$1,688.00	1	0	\$0.00	1140	\$1,140.00	1	450	\$450.00				
GALVANIZED VINYL CLAD GATING 10 FT HIGH																			
OOO.	50	SINGLE GATE	4'	0.5	50	366	\$19,800.00	50	10	\$500.00	645	\$32,250.00	50	250	\$12,500.00				
PPP.	50	DOUBLE GATE	8'	0.5	50	792	\$39,600.00	50	10	\$500.00	1005	\$50,250.00	50	275	\$13,750.00				
QQQ.	50	DOUBLE GATE	12'	0.5	50	1188	\$59,400.00	50	10	\$500.00	1050	\$52,500.00	50	500	\$25,000.00				

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Management's Response

Previous Fencing Bid: 12C-31K
 March 2012 - June 2017
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EXHIBIT B

RRR.	1	DOUBLE GATE 24'	0.5		\$0.50	1	2376	\$2,376.00	1	450	\$450.00	1	1300	\$1,300.00	1	500	\$500.00
SSS.	1	DOUBLE GATE 36'	0.5		\$0.50	1	3564	\$3,564.00	1	450	\$450.00	1	1,675	\$1,675.00	1	600	\$600.00
TTT.	1	SLIDING DOUBLE GATE 24'	0.5		\$0.50	1	2376	\$2,376.00	1	4	\$4.00	1	3560	\$3,560.00	1	600	\$600.00
UUU.	1	SLIDING DOUBLE GATE 36'	0.5		\$0.50	1	3564	\$3,564.00	1	6	\$6.00	1	3800	\$3,800.00	1	600	\$600.00
VVV.	1	DOUBLE GATE, HINGED, 18' WIDE, 10' HIGH	0.5		\$0.50	1	1584	\$1,584.00	1	0	\$0.00	1	1120	\$1,120.00	1	500	\$500.00
TOTAL ITEM 2 (A. Through VVV, Inclusive)					\$233,117.00		1584	\$1,584.00		0	\$341,637.00		1120	\$790,972.75		500	\$500.00